RedFernsTech Pvt Ltd: Leading Provider of Technology Consulting and Implementation Services

Overview: RedFernsTech Pvt Ltd is a renowned provider of technology consulting and implementation services, specializing in Salesforce consultancy, Zoho services, ServiceNow implementation, and Data Science solutions. They cater to a wide range of industries, including finance, healthcare, retail, and manufacturing.

Salesforce Consultancy:

- **Services Offered:** Implementation, customization, integration, and support.
- **Expertise:** Successfully delivered tailored Salesforce solutions integrated with ERP and customer management systems for enhanced operational efficiency.

AppExchange Products:

- **Offerings:** Currency conversion, mass approvals, thumbnail viewer, and product filter.
- **Purpose:** Streamline processes within Salesforce to boost productivity and efficiency.

Zoho Services:

- **Applications Supported:** Zoho CRM, Zoho Books, Zoho Projects, Zoho Analytics.
- **Services:** Implementation, customization, and training sessions to optimize sales and financial management processes.

ServiceNow Implementation:

- **Services:** End-to-end implementation, custom app development, IT service management, and support.
- **Achievements:** Enhanced IT service delivery and operational efficiency through seamless integration with existing systems.

Data Science Solutions:

- **Capabilities:** Data analysis, predictive modeling, machine learning, and data visualization.
- **Technologies Used:** Python, R, TensorFlow, Apache Spark.
- **Applications:** Developed predictive analytics models for healthcare providers to improve patient outcomes and operational efficiency.

Portfolio:

- **Projects Completed:** Over 40, including complex implementations across various industries.
- **Client Focus:** Tailored solutions meeting specific business requirements and industry standards.

Conclusion: RedFernsTech Pvt Ltd distinguishes itself through extensive industry experience, a diverse portfolio of successful projects, and a commitment to delivering

customized solutions. Their suite of AppExchange products further enhances the Salesforce experience, solidifying their reputation as a leader in technology consulting and implementation.

RedFerns Tech Services

Salesforce Services

1. **Salesforce Integration**
   - Enhance customer engagements and operational efficiency through seamless integration solutions.
   - Integrate Salesforce with existing systems for unified data management and enhanced automation.
2. **Salesforce App Development**
   - Custom applications tailored to business needs, leveraging Salesforce CRM capabilities for automation and analytics.
   - Develop sales, service, and community apps to improve customer interaction and streamline processes.
3. **Salesforce Admin & Support**
   - Comprehensive support to optimize CRM operations and ensure seamless Salesforce ecosystem management.
   - Handle configuration, customization, and ongoing support to maximize Salesforce utilization.
4. **Salesforce Migration**
   - Smooth and efficient transition services, minimizing disruption and maximizing Salesforce benefits.
   - Plan, execute, and validate data migration to Salesforce with minimal downtime and maximum data integrity.
5. **Key Salesforce Solutions**
   - **Sales Cloud Implementation:** Tailored setup for sales teams to manage leads, opportunities, and forecasts.
   - **Service Cloud Setup:** Configure service processes to deliver personalized customer support experiences.
   - **Custom Application Development:** Build bespoke solutions integrating with Salesforce for unique business needs.
   - **Salesforce Training:** Provide training programs to empower users and admins for effective Salesforce use.
   - **Data Migration and Cleanup:** Ensure accurate data transfer and maintain data quality during migration.
   - **Experience Cloud Development:** Create interactive digital spaces for enhanced customer engagement.
   - **Salesforce Analytics and Reporting:** Implement advanced analytics to derive actionable insights from Salesforce data.
   - **Salesforce CPQ:** Configure Price Quote solutions to streamline sales quoting processes.

Data Science & Analytics service

1. **Data Science**

- Extract valuable insights, predict trends, and optimize operations using advanced data analytics.
- Utilize machine learning models for predictive analytics and anomaly detection.

2. **Machine Learning**
   - Implement intelligent processes to deliver personalized customer experiences and operational efficiencies.
   - Develop recommendation engines and churn prediction models to enhance customer retention.

1. **Contact Information**
   - **Phone:** +91 7972628566
   - **Email:** contactus@redfernstech.com

Address
COShanta Building, 201, 18th June Road,
St. Inez, Santa Inez, Panaji, Goa – 403001

Join RedFerns Tech for Exciting Career Opportunities

Why Choose Us? At RedFerns Tech, we foster a culture of innovation and growth, dedicated to transforming careers and achieving collective success. Join our diverse team where collaboration and teamwork drive every project, ensuring a dynamic environment for learning and professional development.

Secured Future We are committed to your long-term success with a clear career path, competitive benefits, and opportunities for advancement.

Learning and Development Embark on a journey of continuous learning with access to various resources and development programs. Expand your skills and stay competitive in a dynamic industry.

Current Openings:

- **Data Sciences Specialist**
  - **Experience:** 5 Years
  - **Responsibilities:** Lead data analytics initiatives, develop statistical models, and collaborate cross-functionally to solve complex challenges.
  - **Qualifications:** Bachelor's or Master's in Data Science or related field, proficiency in Python, R, SQL, and data visualization tools.
  - **Apply using this url https://redfernstech.com/careers/**
- **Salesforce Senior Developer**
  - **Experience:** 5 Years
  - **Responsibilities:** Design and implement Salesforce solutions, provide technical leadership, and ensure optimal system performance.
  - **Qualifications:** Bachelor's in Computer Science or equivalent, Salesforce certifications preferred, expertise in Apex, Visualforce, and Lightning components.
  - **Apply using this url https://redfernstech.com/careers/**

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- **Data Scientist**
  - o **Experience:** 1 Year
  - o **Responsibilities:** Analyze data, develop predictive models, and collaborate on data-driven solutions.
  - o **Qualifications:** Bachelor's or Master's in Computer Science or related field, proficiency in Python or R, familiarity with machine learning frameworks.
  - o **Apply using this url https://redfernstech.com/careers/**
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- **Salesforce Developer**
  - o **Experience:** 2 Years
  - o **Responsibilities:** Customize Salesforce solutions, integrate systems, and maintain data integrity.
  - o **Qualifications:** Bachelor's in Computer Science or related field, Salesforce certifications preferred, proficiency in Apex, Visualforce, and Lightning components.
  - o **Apply using this url https://redfernstech.com/careers/**
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redferns tech products:

1.Currency Conversion App:

- **Real-Time Currency Conversion**: Keeps financial data up-to-date with real-time conversion rates.
- **Multi-API Integration**: Uses multiple APIs (CurrencyAPI, CurrencyLayer, DataFixer, ExchangeRateAPI, ExchangeRatesAPI, and OpenExchangeRates) for accurate conversions.
- **Multi-Currency Support**: Converts the base currency to multiple enabled currencies effortlessly.
- **User-Friendly Interface**: Offers an intuitive and easy-to-navigate user experience.
- **Reliable and Accurate**: Ensures precise currency conversions for financial accuracy.
- **Enhanced Reporting**: Improves financial reporting with comprehensive multi-currency support for clarity and precision.
- **Website link** : https://appexchange.salesforce.com/appxListingDetail?listingId=6d605bd9-de3c-49d3-9fa4-ec3caabd5d63

2.Mass Approvals app:

Effortless Approval Management:

- **Streamlined Approvals**: Approve multiple records simultaneously, eliminating tedious manual tasks.
- **Simplify Approvals**: One-click approval for multiple records.
- **Salesforce App**: Rated 5 stars (1 review).
- **Free to Use**: No payment required.

Key Features:

- **Boost Productivity**: Focus on important tasks by simplifying the approval process.
- **Seamless Integration**: Integrates easily with Salesforce for a smooth user experience.
- **Customization**: Tailor the app to meet your business needs and scale with your organization.

Compatibility:

- Compatible with Sales Cloud, Service Cloud, and Revenue Cloud.

Business Benefits:

- Enhances sales, productivity, and collaboration by eliminating manual approval inefficiencies.

Website link: https://appexchange.salesforce.com/appxListingDetail?listingId=e671f4fe-92fb-4760-99e5-7a5df5754cfe

3. Thumbnail Viewer by RedFerns Tech Private Limited:

Overview:

- Visual Delight for Files and Images: Offers a captivating way to preview diverse file types.

- Component: Rated 5 stars (5 reviews).

- Free to Use: No payment required.

Key Features**:

- **Immersive Visual Experience**: Showcases files and images in a captivating card format, enhancing user engagement and aiding informed decision-making.

- **Streamlined Content Management**: Simplifies the upload process with an intuitive interface.

- **Blazing Fast Performance**: Provides instantaneous previews regardless of file size or resolution.

- **Effortless File and Image Upload**: Users can easily upload files and images, with instant generation of visually appealing previews.

Compatibility:

- Compatible with Sales Cloud, Service Cloud, and Nonprofit Cloud.

For more details and to watch the demo, visit the [AppExchange listing](https://appexchange.salesforce.com/appxListingDetail?listingId=3473ffd3-d530-462f-828f-d2c69f80d89d)

4.Product Filter by RedFerns Tech Private Limited:

Overview:

- **Simplify Salesforce Product Searches with Precision Filtering!**: Enhances usability and navigation within Salesforce.

- **Component**: Rated 5 stars (3 reviews).

- **Free to Use**: No payment required.

Key Features:

- **Effortless Product Filtering**: Allows users to filter products based on specific criteria.

- **Tailored Search Results**: Customizes searches to match users' exact requirements, improving efficiency and productivity.

- **Seamless Integration**: Integrates smoothly with Salesforce, requiring no additional platforms or tools.

- **Advanced Filtering Options**: Provides advanced filtering to refine searches by multiple fields, offering granular control over product discovery.

- **Boosted Productivity**: Saves time and streamlines workflows, accelerating decision-making processes.

Compatibility:

- Compatible with Sales Cloud, Service Cloud, and Revenue Cloud.

Industries:

- Suitable for various industries including Automotive and Financial Services.

For more details and to watch the demo, visit the [AppExchange listing](https://appexchange.salesforce.com/appxListingDetail?listingId=cf4b19d4-8667-49f7-83b0-d2bc4032527b).).